Dropzone.com

Media Pack 2019

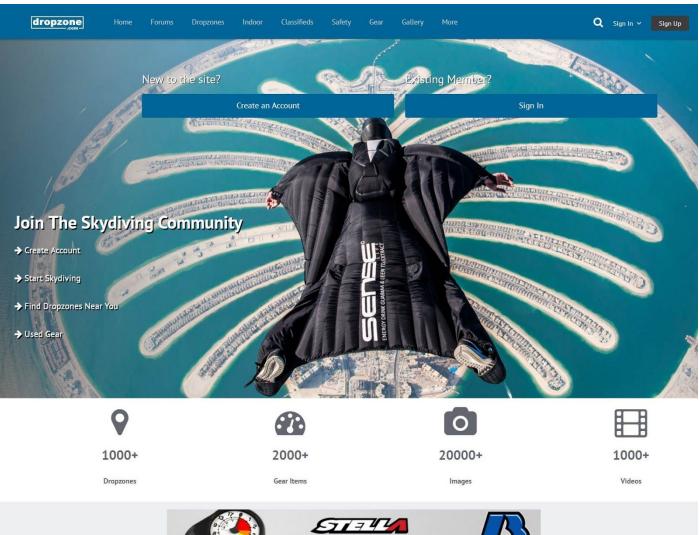
About Dropzone.com

Dropzone.com is the leading online destination for the skydiving community, attracting a wide audience of experienced jumpers, students and bucket-list tandem jumpers. The site is frequented by gear manufacturers, drop zone owners, skydiving retailers, industry leaders and some of the top skydiving athletes in the world.

For almost two decades, discussions in our popular forums have enabled Dropzone.com to stand out as the leader in disseminating skydiving related information and news to our community, ensuring that newcomers and experienced jumpers benefit from lively discussions and debate about skydiving safety, gear and the various Disciplines.

Today, more than 145 000 members frequent our popular forum to keep up to date with the latest industry developments via our expert articles, gear reviews and event reports.

Many of our visitors are first time jumpers and coveted bucket-list tandem jumpers. Dropzone.com is in a unique position to introduce these customers and future skydivers to industry players and DZs in their local areas.





The Dropzone.com Proposition

Discussion and Information Sharing

A 20 year heritage precedes the Dropzone.com forum of today, with well in excess of 260,000 threads and more than 4,800,000 posts covering all aspects of skydiving. A wealth of knowledge awaits you in our forums and it remains the "go to" place for skydivers of all experience levels to ask questions and interact or share information with jumpers across the globe.

Promoting and Growing the Sport

Due to its high rankings in popular search engines Dropzone.com is often the first port of call for many new people considering the sport or simply wanting to do a tandem jump to experience the thrill of flying. This puts us in a powerful position to promote and help grow our sport by introducing newcomers to our community in a positive manner, building relationships and connecting aspiring jumpers to skydiving service providers in their local areas. We make finding a place to jump easy with the most comprehensive Drop Zone database in the world.

Safety and Training

Some of the leading safety experts in the industry regularly publish articles on Dropzone.com. Our Safety and Training forum was created specifically to facilitate discussion and debate that will help make the sport safer for everyone and through our Incidents forum to learn from our mistakes.

Gear and Equipment

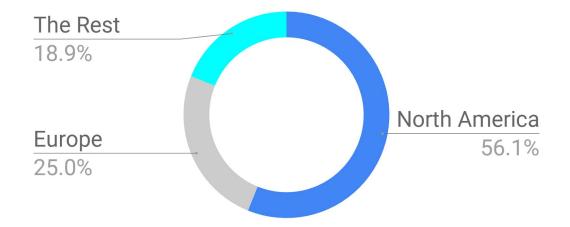
Our Gear database lists skydiving specific gear from every manufacturer in the world. The user submitted gear reviews have become an invaluable resource for skydivers looking to buy their fist kit or upgrade their existing equipment. The Dropzone.com Classifieds has become the de facto online marketplace for new and used skydiving gear with more than a thousand items listed at any given time.

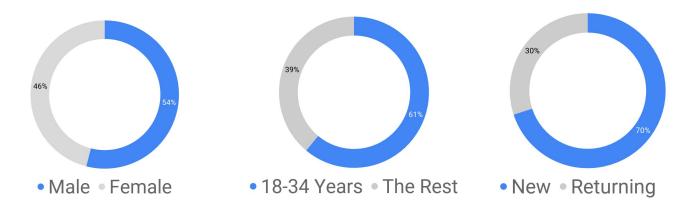
Entertainment and Fun

30% of our visitors return to Dropzone.com not only because it adds value to their skydiving careers, but to interact with the community, relax and have fun. Jumpers can submit their own skydiving photos and videos or simply spend time browsing, rating and discussing those of fellow jumpers.

The Statistics

Dropzone.com receives more than 75,000 unique visitors every month. To put that in perspective; that's basically double the entire USPA membership! More than 145,000 registered members have made over 4.8 million posts in our forums.





145K 75K

2Mil 4.8Mil

Registered users

Visitors a month

Page views a month

Forum Posts

So Why Advertise With Us?

Great Response Rates

Advertising on Dropzone.com will provide you with a highly targeted campaign complete with quality traffic to your site. Our advertising options are ideal whether you are informing of a product launch, selling gear, looking for tandem jumpers or just aiming to enhance the awareness of your brand.

Wide Diverse Reach

Dropzone.com is frequented by experienced skydivers' and lucrative new bucketlist jumpers alike. With more than 75,000 unique visitors to the site every month this is the loudest microphone in the skydiving world and you are invited to use that platform to speak out about your business.

Reach your Niche within a Niche

Dropzone.com can help you find and target YOUR niche within OUR niche. Whether you are looking to target a broader spectrum of skydivers, or would specifically like to advertise to wingsuit flyers in the United States only, let us help you reach those customers and achieve your goals.

Connect with Enthusiasts

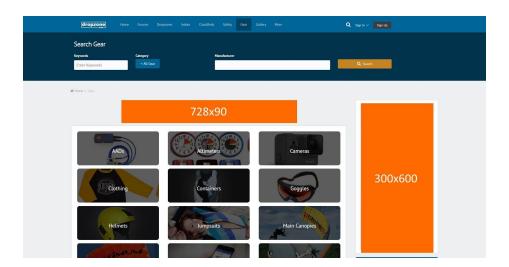
Enthusiasts enjoy being "opinion setters" to their friends and family and they are passionate about the brands and services they adopt, freely sharing their advice online and in person. When Internet savvy embers see an ad for your product and try it out, they are likely to share their results, spreading the word about your product for you.

Banner Advertising Options

RUN OF THE SITE BANNERS (300x250, 300x600, 728x90, 160x600)

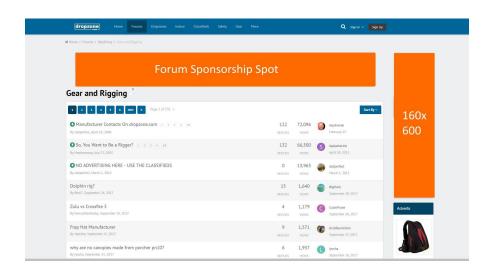
300x250 Medium Rectangle banners appear in the sidebar of most pages on the site and is alternated with large 300x600 Poster banners. These banners, together with the 728x90 Leaderboards displayed in the header of each page form the primary ROS advertising. On forum pages the wide sidebar has been narrowed and a 160x600 Wide Skyscraper is displayed. All ads are rotated proportionally to the size of individual campaigns to ensure fair coverage to all advertisers.

Dropzone.com is now also responsive finally bringing mobile banners into the mix. We've added the mobile ad sizes 300x100, 320x50 with 300x250 also being displayed on mobile. The banners can be either a GIF, JPG or PNG.



Forum Sponsorship

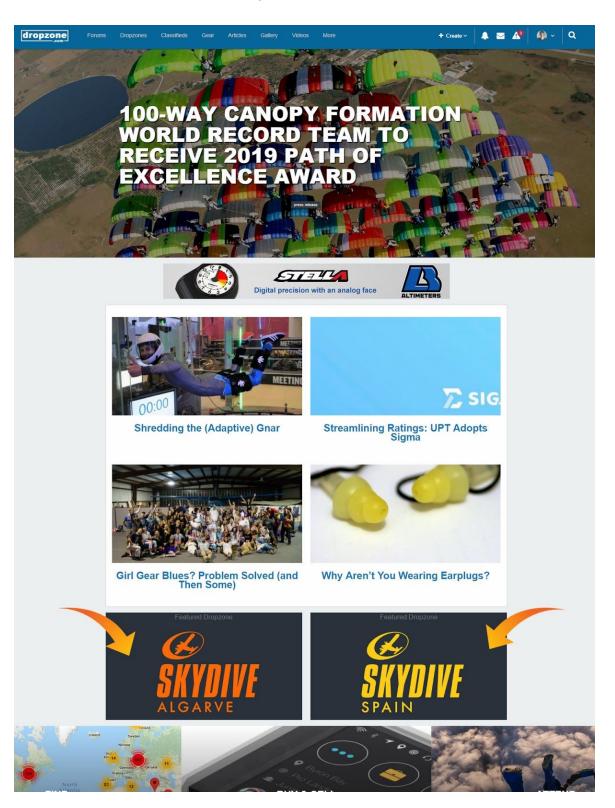
We have a big banner 1230x135 available on Forums as a sponsorship option. Your banner will have 100% display rate in this spot on the Forums that you sponsor giving you a very prominent presence in it.



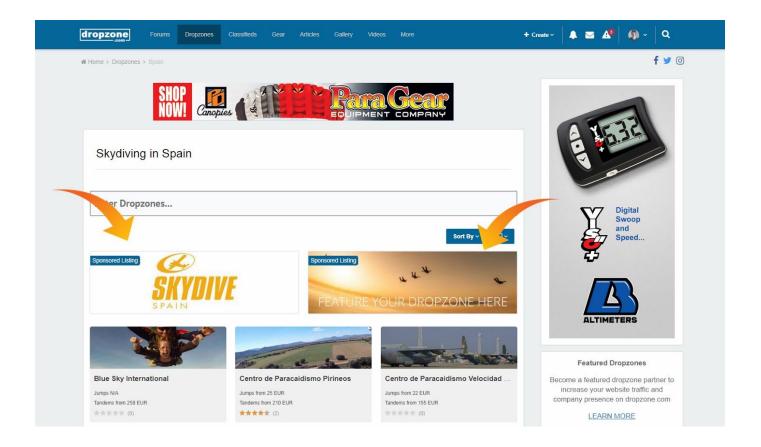
Featured Drop Zone Program

EXCLUSIVE DROP ZONE ADVERTISING

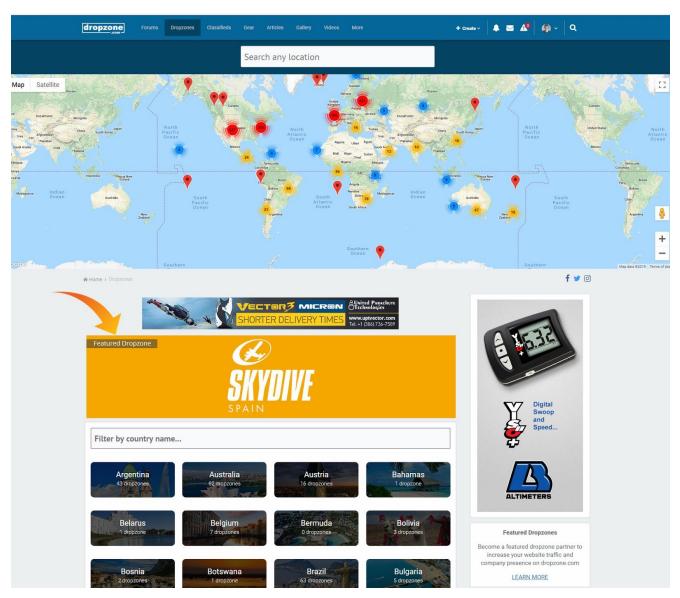
Our featured drop zone program has been designed to make your drop zone stand out and reach more people on the site. We've taken care to place banners at very noticeable spots to ensure users looking to find a drop zone take notice of your drop zone. We've improved the reach of our featured drop zone program by creating new spots on the Homepage. All featured drop zones will take turns to rotate in these spots. We've also upped the size of the existing zones.



Through our Featured DZ program 2 DZs per country (or US State) are exclusively promoted in our DZ database on the page for their region. They will appear at the top of the dropzone listings on that page making sure that people looking to jump in the region will see them first.



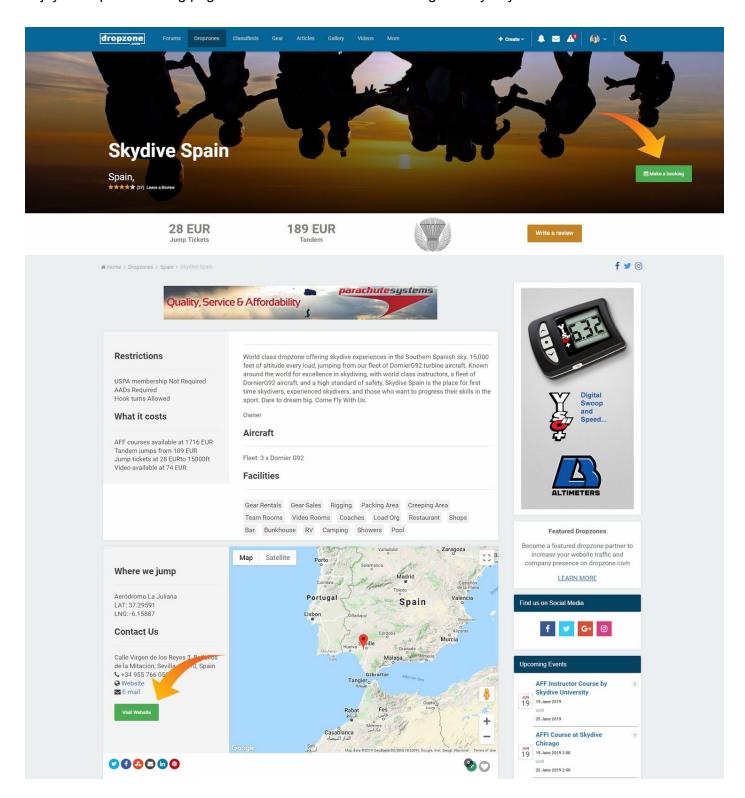
For additional exposure we also display their ads on a rotation basis on "higher-up" pages of each section. For example: a Featured DZ in Arizona will also see their ads on the pages for the United States and the Drop zones database main page where your banner will rotate with other featured drop zones.



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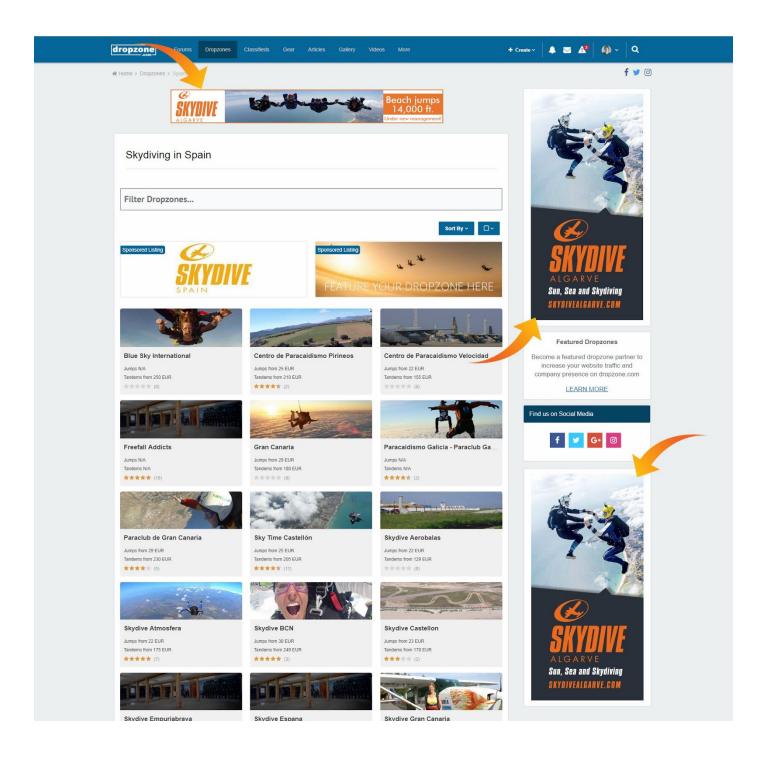
Improved Listing Page

Enjoy an improved listing page with call to action buttons linking directly to your website.



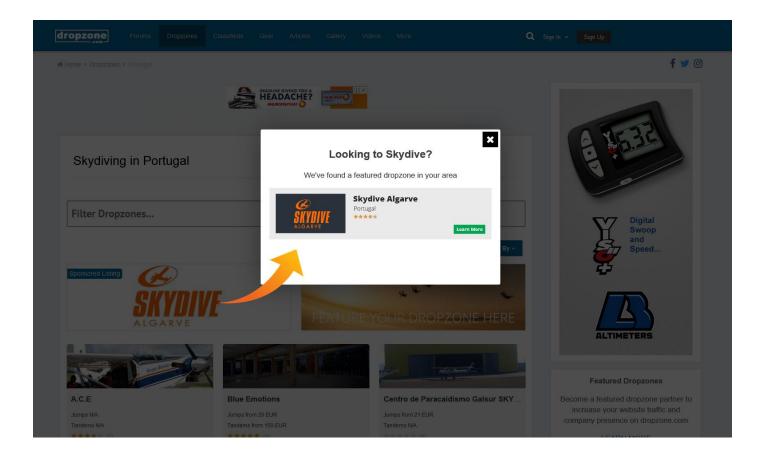
Geo-targeted Banners

We're also serving banners based on a user's location in the dropzone section. For instance when a user from Texas is browsing the drop zone section he will see banner ads from featured drop zones in Texas. This feature ensures that users from your area get to see your drop zones banners.



Pop up banner

We've also added promotion through a popup which will recommend your dropzone to geo-targetted visitors in the drop zone section. The pop up will show up for new visitors on the site browsing the drop zone section.



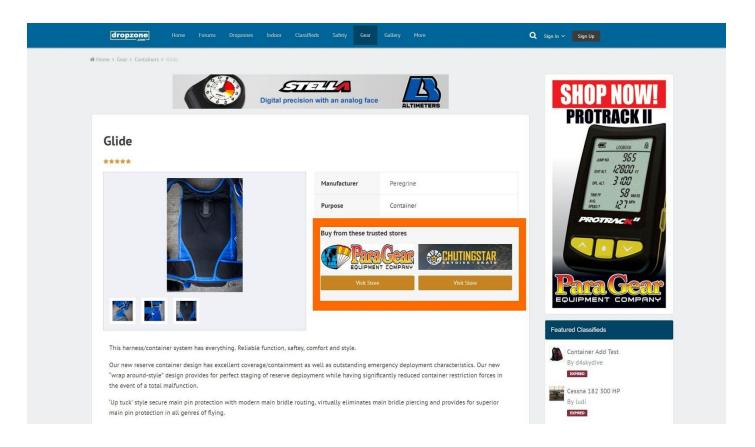
Talk to us about this high value promotional opportunity.

Trusted Store Partners

HIGHLY QUALIFIED BUYERS DELIVERED DIRECTLY TO YOUR SITE

Our Trusted Store program allow our selected store partners to have their logo and link shown on every gear item in our gear database, loaded with more than 900 items. Our gear reviews is a popular resource for skydivers looking to buy new kit or upgrade their current equipment.

Our trusted stores are also shown on every gear related article that we post to the site. This very effective promotional option will deliver highly qualified visitors with very strong buy intent, directly to your site.



Need Something Specific?

We'll happily work with you to tailor a campaign to fit your specific advertising requirements and budget. We'll ensure your ads are targeted to your specific niche or geography so you'll get the best exposure for whatever size footprint you have on Dropzone.com. Increased discounts are available for bigger budgets. Ask for more details.

Interested? What's the next step?

For further information about advertising and promotional opportunities on Dropzone.com please contact us today at: advertising@dropzone.com